Bringing Storefronts Back to Life Seven Steps to Unstick Your district

for Houston-Galveston Area Council

Rik Adamski 4-22-2025

About me (Rik Adamski)

- Masters in Urban Planning University of Illinois at Chicago (UIC)
- Before starting my company worked for City of Fort Worth and national groups such as American Planning Association, Congress for the New Urbanism, and Center for Neighborhood Technology
- Developed a focus on bottom-up planning, centered around real world results
- My goal: helping places get unstuck





My firm (ASH+LIME)

- A Dallas-based planning and consulting firm, founded in 2013
- Long term planning...but started with on what to do in 1-6 months
- Work in more than 30 communities in Texas in rural, small town, suburban, and big city contexts
- What we've learned: every place has something to work with. You just need the right spark, and the right tools.



Storefronts at the heart of our work

- Working on the downtown and neighborhood level brings us into constant contact with storefronts
- Small storefront improvements have led to big long-term changes
- In all of our projects, storefronts have been key





The Storefront Renaissance League

- I co-founded the League in August/2024
- It brings together people with deep real-world experience in small business support, incremental development, creative storefront design, and popup activation.
- We're not a big firm or a fixed team. We help you break the logjam, find early wins, and build momentum that sticks.
- We work with groups such as Storefront Mastery, Crowdfund
 Better, Zero Empty Spaces, SmartStart—only when it's a good fit.



Why Focus on Storefronts?

- They're the front line between public life and private investment
- The place where one person can make visible change, quickly
- Home to the "mom and pop" businesses which are the soul of the community
- They "advertise" whether your town is open to business - or out of ideas
- They say more about your town than any plan ever will!





Why a League?

- Underperforming or overlooked storefronts are holding downtowns and neighborhoods back
- Fixing them isn't one skill—it takes design, policy, coaching, activation, and more
- We bring in the best specialists we know, based on what each place actually needs
- We know the tools—but you know your community
- We help you fix your place—with the right tools, at the right time



Step One: Take a Storefront Inventory

- Ownership
- Contact Info
- Square footage
- Type of use (retail, office, storage, etc.)
- Vacancy status
- Lease Terms and Prices

- Facade/Storefront Condition (ranked 1-4)
- Code Violations
- ADA Accessibility
- Evening lighting
- Owner willingness to allow pop ups, improve space, etc.
- Investments Needed

Step Two: Assess what you have

- Calculate vacancy rate
- Break down uses (retail, food, office, personal services, storage, etc.
- Rank storefront quality (1-4)
- Estimate investment needs
- Typical lease prices per square foot
- Optional: mapping exercise to visualize conditions

Step Three: Identify Opportunity Sites

- Vacant Move-in ready: Vacant, C.O. in place or close
- Needs coaching: Vacant but awkward (e.g. too large, needs rethinking)
- Underused: Occupied but low-impact or poorly configured
- Untapped storefront potential: Solid business—room to improve display, facade, or lighting
- Display-ready: Vacant, but ideal for window displays or activation
- Keystone factor: Property and business owners who are ready to engage

Step Four: Review the regulations

- Zoning and overlays
- Signage and awning regulations
- Temporary Certificates of Occupancy
- Building codes
- Parking requirements
- "Red tape" around change of use or occupancy

Step Five: Evaluate the policies

- Code enforcement: active, inconsistent, or absent?
- Small business support: Main Street, SBDC, chambers
- TIFs, PIDs, and other funding tools
- Facade grants, window display programs
- Event-based retail tie-ins or popup support
- Alignment across departments (or lack of it)

Step Six: Strengthen the District

- Expand or improve small business support (coaching, capital, signage help)
- Simplify permitting and regulations where appropriate
- Coordinate pop-ups and storefront activation
- Make incentives visible and usable (grants, display programs, startup funds)
- Align across city departments and partners (EDC, Main Street, code enforcement, SBDC)

Step Seven: Focus on Select Opportunity Sites

- Identify 1–3 storefronts with high potential and public visibility
- Look for the keystone factor: property or business owners who are ready to engage
- Use the tools that fit—coaching, facade improvements, design, pop-up activation, lease support
- Clear barriers, provide support, and make it work

Design Concepts: Existing Businesses





Storefront Designs: Vacant Buildings





Your next step: Get started this month

- Pick a block. Walk it. Write down what you see.
- Identify one storefront that's close to ready.
- Talk to one owner who might be open to change.
- Choose one small barrier you could remove.

Thank you!

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