



# Pre-Proposal Meeting Early Education Quality Services

August 4, 2022



[www.wrksolutions.com](http://www.wrksolutions.com) 1.888.469.JOBS (5627)

Workforce Solutions is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. (Please request reasonable accommodations a minimum of two business days in advance.) **Relay Texas:** 1.800.735.2989 (TDD) 1.800.735.2988 (voice) or 711

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# **IMPORTANT DATES**

# Procurement

## Timeline Details:

<b>QUESTIONS DEADLINE:</b>	Wednesday, August 10, 2022 @ NOON CST
<b>SHAREFILE ACCESS INVITATION REQUEST DEADLINE:</b>	Wednesday, August 24, 2022 @ NOON CST <b>Requests made after this time will <u>not</u> be accepted.</b>
<b>CLOSING DATE / SUBMISSION DEADLINE:</b>	Thursday, August 25, 2022 @ NOON CST
<b>EST.COMMITTEE APPROVAL DATE:</b> <b>ESTIMATED BOARD APPROVAL DATE:</b>	Tuesday, October 04, 2022 Tuesday, October 18, 2022

Please submit all questions to [purchasing@h-gac.com](mailto:purchasing@h-gac.com)

# Who We Are

The Gulf Coast Workforce Board and its operating affiliate Workforce Solutions are the public workforce system in the 13-county Houston-Gulf Coast region. Business-led and community-focused, the Workforce Board sets the region's workforce agenda and the strategic direction for the Workforce Solutions system. The Houston Galveston Area Council is the Board's staff, serving as the system's corporate home office and providing management of and direction to the organizations that operate the Workforce Solutions system.



# Our Foundation Statements

## **PURPOSE**

To keep our region a great place to do business, work and live.

## **MISSION**

We elevate the economic and human potential of the Gulf Coast region by fulfilling the diverse needs of the businesses and individuals we serve.

## **VISION**

Our region attracts and retains the best employers, affords everyone the dignity of a job, remains vitally important to the global economy — and all within it are thriving.

# Values and Behaviors

## **WE ARE EMPLOYER-DRIVEN**

### **WE CARE PASSIONATELY:**

- Advocate for others
- Inspire hope
- Fuel progress

## **WE TAKE RESPONSIBILITIES SERIOUSLY**

- Be accountable
- Follow up and follow through
- Drive results

## **WE IMAGINE POSSIBILITIES**

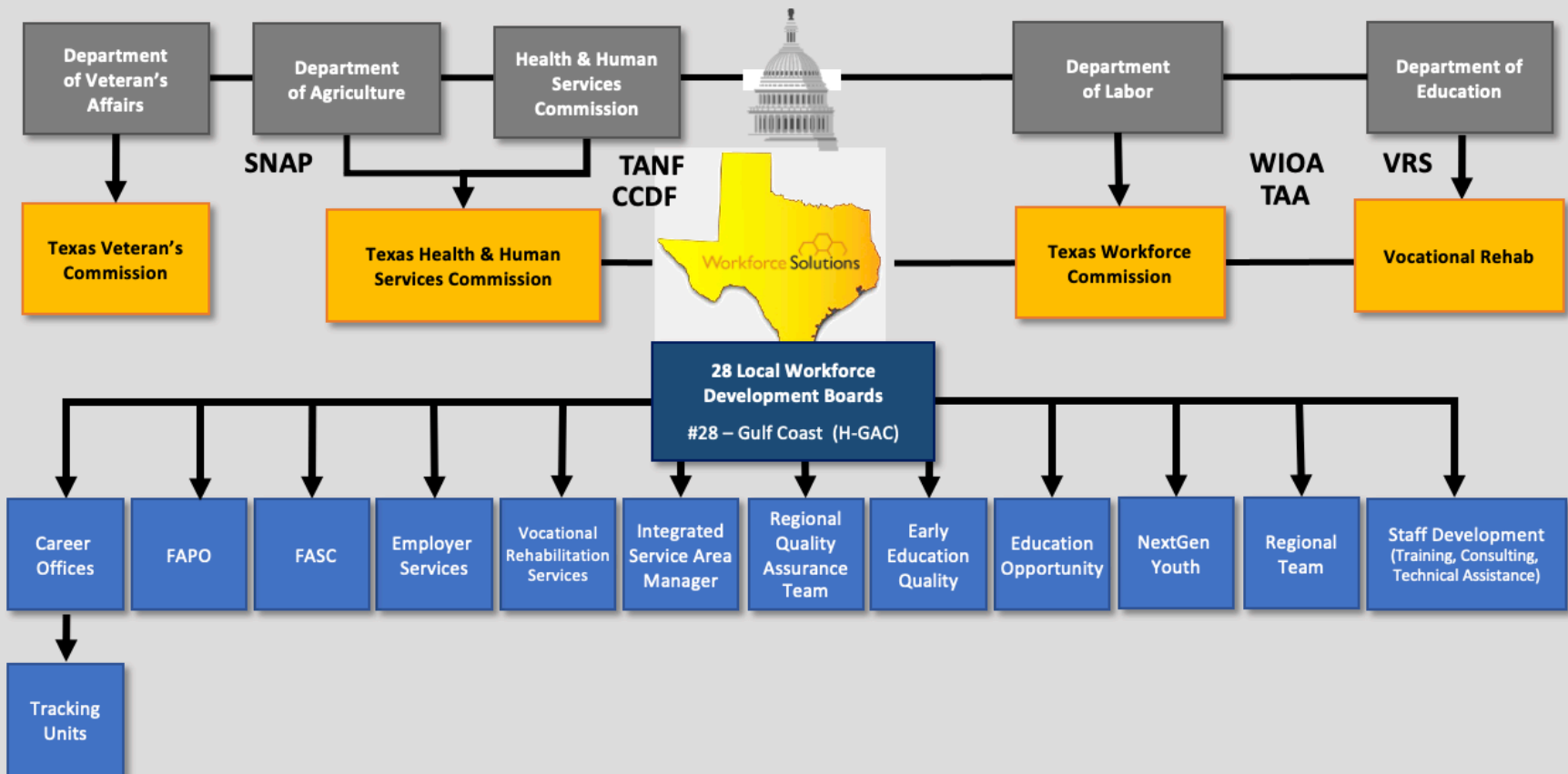
- Seek multiple perspectives
- Bring fresh thinking
- Engage one another in making a difference





# **THE WORKFORCE SOLUTIONS SYSTEM**

# Our Workforce System



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\*Financial Aid Support Center  
\*\*Financial Aid Payment Office



# Workforce Solutions Franchise Model

## Franchising

A franchise (or franchising) is a method of distributing products or services involving a franchisor, who establishes the brand's trademark or trade name and a business system, and a franchisee, who is licensed for the right to do business under the franchisor's name and system.



# Our Franchise Model Requirements

The Board's franchise requirements for Workforce Solutions govern how subrecipients will:

- Staff and operate the various Workforce Solutions divisions
- Relate to one another and the Board staff to achieve the Board's results
- Represent themselves and their staff to customers and market Workforce Solutions

- Use the Workforce Solutions system standards and guidelines, policies and operating procedures; and

- Implement the Board's performance and production expectations

# Pieces of Our System

Employer Service

Career Offices

Financial Aid Support Center

Financial Aid Payment Office

Adult Education

Community and Youth Projects

Early Education Quality

Staff Training and Development

Vendor Networks





# Early Childhood Education Quality Context

- We provide financial aid to subsidize childcare for approx. 30,000 children in our region
- Approximately 50% of the 3,700 licensed providers in the region are Workforce Solutions childcare providers
- We work within the Texas Rising Star framework to measure and ensure quality learning environments for children in care in our region
- We seek to support assist parents and caregivers in helping their children learn and grow

# Service for Families

- Provide early education and childcare information and referrals
- Promote and provide consumer education information to parents
- Increase opportunities for providers and families to support school readiness skills
- Support families and childcare providers serving children with disabilities
- Provide on-going training for early education/childcare providers on a variety of topics
- Enhance the quality of early education experience for children across the 13-county service area



# Service for Providers

- Work to ensure that all Workforce Solutions childcare providers achieve Texas Rising Star status
- Manage, maintain, and increase the number of early education/childcare providers who are certified as Texas Rising Star providers
- Increase the number of Texas Rising Star providers qualifying as 3 and 4-Star
- Establish Childcare/ Pre-K partnerships between Workforce Solutions childcare providers and area school districts
- Provide funds and paths for early education/childcare provider staff to obtain the Child Development Associate credential and/or higher-level certifications in early education
- Enhance the quality of early education experience for children across the 13-county service area

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# QUESTIONS



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# WHO TO CONTACT

PROCUREMENT AT

[PURCHASING@H-GAC.COM](mailto:PURCHASING@H-GAC.COM)

