#### WELCOME



# HOUSTON-GALVESTON AREA Local Development Corporation

## Sample Loan Projects

- Office Condos
- Medical and Dental Facilities
- Retail and Convenience Stores
- □ Suppliers/Wholesalers
- Restaurants
- Hotels
- Franchises
- Recreational Facilities/Clubs
- Manufacturers
- Child/Adult/Pet Daycare
- Animal Hospitals
- Debt Refinancing



Business Financing

### Eligible Borrowers

- For-profit
- Small Businesses
  - Net worth < \$15MM
  - Avg. Income < \$5MM
- Denied Credit
   Elsewhere
- Job Creators

#### **Eligible Uses**

- Land
- Existing Buildings
- New Construction
- Working Capital
- Heavy Equipment
- Infrastructure
- Soft Costs

## Business Financing



## Eligible Borrowers

- Government Entities
- Cities, Counties
- "Job Facilitators"

#### 501(c)3s NOT eligible

#### Eligible Uses

- Infrastructure
- Sewage
- Real Estate
- Heavy Equipment
- EMS Vehicles
- Soft Costs

# Government Financing



## Lending Activity

Various loan opportunities to support small business, community and government development projects.

#### **Small Business Administration**

- SBA 504
  - 450+ loans
  - Over \$700 million \$1.5 million
  - average project size
- Across Texas

- H-GALDC Servicing
  - Internal Loan Servicing
  - Lowest fees allowable
- Business Planning
- Bank/SBA Financing



#### **Economic Development Administration**

- Revolving Loan Fund
  - 21 Loans
  - \$4.1 million
  - \$200 thousand average project size
  - H-GAC Region

- H-GALDC Servicing
  - Internal Loan Servicing
  - Low-to-no fees
  - Business Planning
- H-GAC Financing





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# Lending

Beyond existing programs, the LDC seeks and receives new funding opportunities to provide additional capital in the region.



#### Economic **Development Administration**

CARES Act II

• \$1.02 million

term loans

• Low interest, short

Banking Partners

available

- CARES Act I
  - Total No. Loans -48
  - Total Amount -\$1.65 million
  - Loan Sizes of \$6,000 - \$50,000

- **Triple R Fort Bend County**
- Launched April 2022

Grants, Microloans

and Equity Injection

• \$7.5 million

Loans

Tailored

Programming

- H-GALDC Servicing
- **Business Planning** •
- Revolving
- H-GALDC Administered





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#### **Economic Development**

- Technical Assistance and Grant Opportunities
- Industry Data and Forecasts for Houston MSA
- Comprehensive Economic Development Strategy
- Small Business Development
- Broadband Support

#### Invite H-GAC

- > Available to present at events/meetings or put on workshops
- Introduce us to your stakeholders, EDCs, Chambers, etc.
- Connect with Workforce Solutions and HGACBuy
- Can follow up and meet with you one-on-one

Let us know if there's anything we can do to help you with your business and economic development initiatives



# Strategic Planning

Isaac Perez Principal Program Coordinator Isaac.Perez@h-gac.com 832| 681-2654

# THANK YOU

## HGALDC

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#### Contact Us

855-364-2516
www.hgaldc.com
loans@h-gac.com
hgaldc
hgaldc

