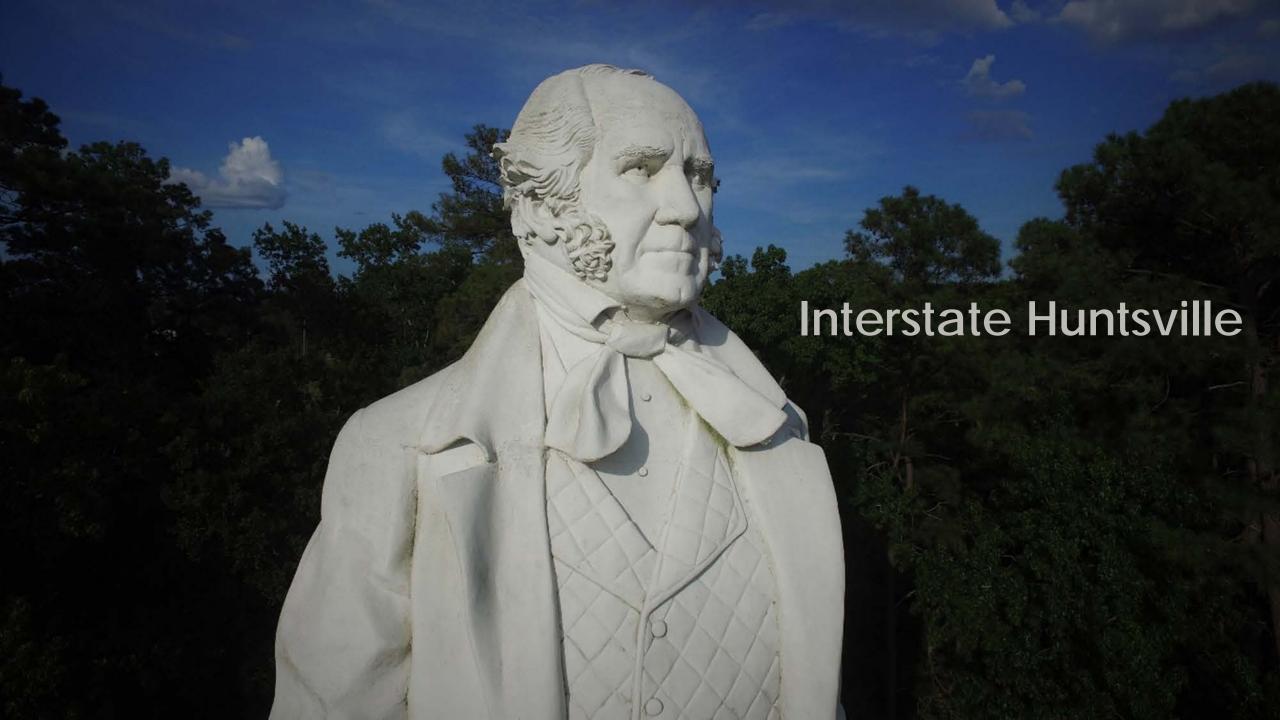


A TALE OF TWO CITIES

ARON KULHAVY, AICP

CITY MANAGER

CITY OF HUNTSVILLE

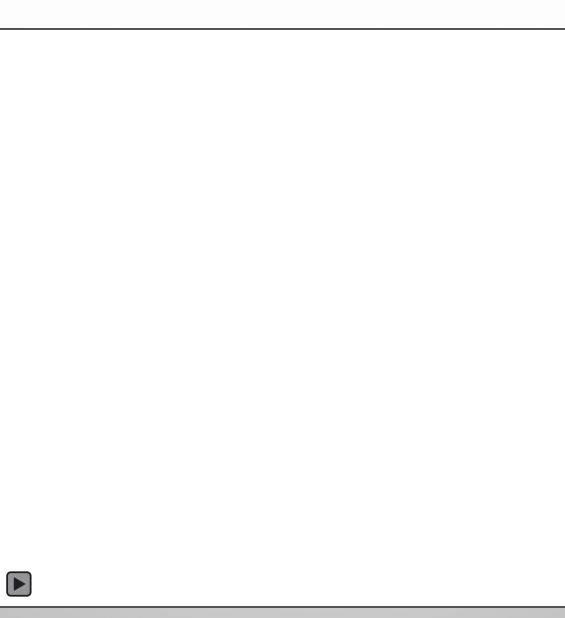


IH-45 CORRIDOR



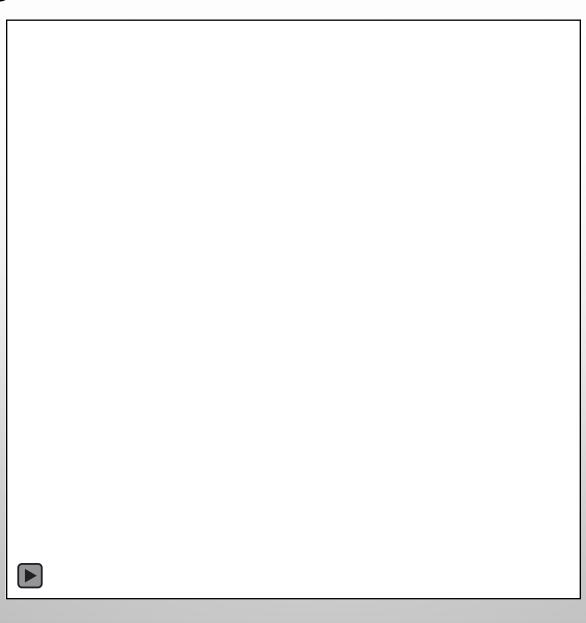
- NATIONAL CHAINS
- JOB GROWTH
- RETAIL LEAKAGE/SURPLUS

2007-2012





2012-2018





LEAKAGE



- LIMITED NATIONAL RETAILERS
- SHOPPERS GO SOUTH FOR RETAIL OPTIONS
- \$45 MILLION LOST IN RETAIL SALES

SURPLUS



- ATTRACT NATIONAL CHAINS
- DESTINATION RETAIL
- 54% INCREASE IN SALES TAX REVENUE



DISTINCTIVE ELEMENTS



- MAIN STREET CITY
- HUNTSVILLE CULTURAL DISTRICT
- SAM HOUSTON

DOWNTOWN: BEFORE AND AFTER







ERNST JEWELERS AND THE PATIO CAFE



















FAIR ON THE SQUARE





